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MASSMUTUAL'S DAVID SCHULMAN INDUCTED INTO INTERNATIONAL MANAGEMENT HALL OF FAME

FALLS CHURCH, VA — David B. Schulman, CLU, ChFC, a general agent with Massachusetts Mutual Life Insurance Company (MassMutual) has been named the 2015 inductee into the GAMA International Management Hall of Fame. Schulman will be honored during the Celebration of Excellence Banquet at GAMA's annual LAMP conference on Monday, March 16, 2015, in Orlando.

Induction into the GAMA International Management Hall of Fame is the highest honor given by the financial services industry to recognize an individual field leader whose professional career has been spent building a field organization and serving the industry. The prestigious award is presented to one individual annually.

Schulman is a 35-year veteran of MassMutual and principal of DBS Financial Group in Fort Lauderdale, Florida. A top-five MassMutual agency with nearly 149 advisors, Schulman and his team have served nearly 36,000 individuals and small businesses and provide more than \$11 billion dollars in life insurance protection for families and businesses, according to MassMutual's 2013 Measures of Community Value Report.

"David's appointment to GAMA International's Hall of Fame is not only well-earned, but speaks to his dedication to excellence and growth within our industry," said Daralee S Barbera, president of the board of directors. "He is a true leader and mentor, and has undoubtedly earned his seat at the 'honors table' of our LAMP'15 Celebration of Excellence Banquet many times over."

Schulman has received numerous company and industry awards for his accomplishments. He is an eight-time recipient of GAMA International's Master Agency Award and a ten-time recipient of the International Management Award. He has been recognized by MassMutual 14 times with the Chairman's Trophy, and in 2007, his agency ranked number three among all MassMutual agencies throughout the country. Schulman also sits on the GAMA Foundation for Education and Research's Board of Trustees and is a member of the Research Agency Group, Million Dollar Round Table and the National Association of Insurance and Financial Advisors.

"David Schulman represents the very best of MassMutual and we could not be prouder of this significant achievement," said John Vaccaro, senior vice president, USIG Sales and Distribution at MassMutual. "David is one of our longest-serving and most respected general agents and is driven by a genuine desire to serve others. We are extremely pleased that he is receiving our industry's highest honor."

A graduate of Wharton School of Business at the University of Pennsylvania, David and his wife, Carrie, live in Plantation, Florida.

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GAMA International is a worldwide association serving the professional development needs of more than 8,000 field leaders in the insurance, investment and financial services industry. Its members recognize their critical role in finding, building and inspiring the next generation of top performers who will, in turn, lead the industry into the future. To help build these leaders, GAMA provides its members with educational, networking and leadership resources and opportunities.